

FOCA is the province-wide umbrella group for Ontario waterfront property owners, representing 50,000 member families in more than 500 lake and road associations.

Our united voice carries weight on issues that matter!

FOCA's work includes:



Effective Government Relations



Supporting Volunteer Lake Associations



Bridging Gaps in Rural Communities



Advancing Science into Action!

How large or small are FOCA's ~500 member Associations? Iless than 50 members 55% 21% 100 to 199 200 to 399 400+ members source: 2018 FOCA member statistics

What are your lake association peers saying about FOCA?

"What would I do without FOCA for advice? Thanks for sharing others' winning ideas."

~Jayne C., Head Lake N. Shore Cottagers' Association

"Insurance discounts, programs, resources; for just \$4,00 per person, we get real value from FOCA."

~Daryle M., Otter Lake Ratepayers Association

"It's where our Association goes first, to find answers." ~Marlin H., Baptiste Lake Association

FOCA has resources on "hot topics" for Associations, including these, and much more...

Search by keyword at: https://foca.on.ca/resources/





Member Association Services & Benefits

Login & offers are subject to change, but are current at February 2021

Members: Login online at https://foca.on.ca/benefits/ to see all current offer ACCESS CODES

Key Services provided for your ASSOCIATION:

- tips for <u>starting and building a</u> successful lake or road Association
- FOCA Insurance program with Cade
 Associates Insurance Brokers
 provides a member discount on liability
 coverage for Association activities,
 Directors & Officers, and more.
 Extremely popular with our members!
- information on rural property issues (<u>septics</u>, <u>taxation</u>, <u>land use planning</u>, <u>mining</u>, <u>energy and utilities</u>, ...)
- follow all FOCA's advocacy files and policy updates <u>here</u>. Stay in-the-know with monthly <u>Elerts</u> (e-news). Use FOCA <u>fact sheets and videos</u> in your own association publications & posts!
- FOCA's step-by-step <u>Lake Planning</u> <u>Handbook</u> for community groups
- Association Webpage Offer: FOCA can create a free basic web presence for your Association
- FOCA Association member rate on teleconferencing: <u>Genesis Integration</u> is only 2.5¢ /minute per participant
- credit card payment processing service
 offer your members a digital fee renewal option, on FOCA's website
- "Who Does What" tools & tips for working with the levels of government
- environmental programs: <u>Lake Partner</u>
 <u>Program</u> water quality data; prevent
 the spread of invasive species

Benefits & Offers available to all your Member families:

give them the FOCA web <u>Username</u>
 <u>+Pswd</u> to access any Members-only resources on the FOCA website:



Username = focamember Password = Foc@M3mb3\$2014

- receive free <u>Elert</u> (e-news) updates
- attend FOCA <u>events & webinars</u> at reduced member rates
- learn how to start your family's cottage succession plan
- more special offers from FOCA's corporate partners: Use the codes or identify yourself as a member of FOCA when you order:
- > exclusive access to <u>CottageFirst</u>, the first cottage group insurance program
- > <u>Cottage Life Magazine</u> only \$24.95 annual rate: www.cottagelife.com/foca
- Separett Waterless Toilets offers a 5% discount from Canadian ECO Products (code=FOCA2020)
- > Action First Aid 18% discount on Phillips Home Defibrillators (AEDs)
- > <u>DockinaBox</u> 10% discount on dock frame systems or boat lifts
- > Canadian Canoe Museum 30% off any Membership (code=FOCA19)
- > <u>National Observer</u> 50% off monthly on annual subscription (code=**COTTAGES**)
- NEW! <u>Sawmill Structures</u> will donate \$350 to your cottage country food bank for each bunkie/shed purchased during COVID-19. Mention FOCA to access the offer.

Need help with member benefits? Contact the FOCA office: info@foca.on.ca 705-749-3622